

Extent of Changes



Key performance indicators (KPIs) provide a secure basis for the assessment of a company and they are a very important tool for management and controlling. Precisely when the extent of changes in everyday business life increases, KPIs offer a reliable navigation tool.

The "career" of these figures shows how successfully the measurement of critical success factors and important goals with KPIs can be challenged. Meanwhile, this control instrument is used not just in industry and the service sector, but also in public administration. Whether throughput times, employee performance or wait time management for visitors – intelligently-defined KPIs provide better security for decision-making.

KPIs for precise evaluations

As an analytical instrument, figures become part of the GUS-OS spectrum of services with GUS-OS KPI. The advantages: easier communication and monitoring of the company goals, exact determination of the extent to which the goals have been achieved and with which means.

A better overview means greater decision-making security: a trend cockpit (dashboard) displays the KPIs that are assigned to the user in question. On request, individual views can also be compiled, for example, a CEO dashboard.

GUS-OS KPI is multi-functional:

- **Planning:** GUS-OS KPI allows the classification of values or value ranges as "good," "medium" or "poor".
- **Monitoring:** The software determines the defined figures regularly and automatically. In addition, the KPIs are saved, so that a history allows you to trace developments.
- **Analysis:** Thanks to the comparison of the measurements taken with the defined value ranges, it is possible to organize and analyze the figures. Visual emphasis, micro-charts that can become detailed macro-charts with a click, and business scorecards reveal deviations so they are easy to see.

Set for precise data

GUS-OS KPI can also take into account figures determined externally, from customer or employee satisfaction surveys, for example. The manual incorporation of such figures assures the greatest possible flexibility for the KPI structure.



Various definition possibilities allow a precise description of the figures. The use of sample solutions also simplifies this definition process.

The following figures are currently available:*

- Sales plan precision
- Quotation success
- Number of orders
- Number of customer orders
- Number of laboratory orders
- Number of production orders
- Inventory changes
- Order costs
- Customer and throughput time
- Production and throughput time
- Warehouse utilization
- Warehouse transactions
- Supplier quality
- Delivery reliability
- Production order deviations for products and intermediate products
- Production order deviations for consumer components
- Complaints / compliance
- Returns
- Deviations from specifications
- Sales development

GUS-OS KPI also provides indispensable regular calculation of the KPIs for monitoring.

With the KPIs determined, users can get a quick impression of what is going on. GUS-OS KPI organizes the figures and lists them. The colored traffic light also provides clarity - and this permanently: all evaluations can be saved so that they are always available at the touch of a button. Export is possible to both Microsoft Excel and Word.

Option for extra evaluations

For customers who would like to have an expanded evaluation, GUS-OS KPI offers data preparation with which

additional individual details are added to the standard fields.** This allows highly-flexible analyses, tailored precisely to customer requirements.

Business Scorecards for scenarios

Business scorecards offer an overview of all figures for a company division or for a task. For this, GUS-OS KPI combines several KPIs. The scenarios that can be reflected in business scorecards vary considerably. The GUS Group assists customers with the individual definition and specification of business scorecard principles.**

An overview of GUS-OS KPI

The solution is completely tailored to the analysis instrument figures (key performance indicators, KPIs) and enables the communication and monitoring of company goals with KPIs. GUS-OS KPI is part of the GUS-OS product line and therefore can be integrated completely with the other software components; it also offers all the advantages of the ergonomic GUS-OS look and feel.

GUS-OS KPI offers

- A catalog with a broad selection of KPIs
- Individual definition of the value ranges
- KPI comparison and assessment
- An automatic determination of the KPIs at specified times and the construction of a KPI history
- Manual incorporation of additional measurement values
- A trend cockpit (dashboard) with various KPI views
- Variable display possibilities (traffic light display, micro-charts, business scorecards)
- Expanded evaluations with individual details

*the catalog will be completed continuously

**As a result of these services, additional costs will be incurred.