



# Future Challenge Enterprise



## Quality solutions for quality companies

"Quality means fulfilling requirements. We are committed to achieve this. It is the right of our customers to assess it."

This is one of the basic principles, written in our Quality Charta. And it simply means: The benchmarks for the quality orientation of all the 120 GUS employees are the high quality standards of our customers. And we can measure it: **Our customers are simply more satisfied.\***

Quality derives from competence. For more than a quarter of a century GUS Group of Germany supplies the quality oriented industries such as pharmaceuticals, biotech, chemicals, cosmetics, food and logistics with enterprise applications. GUS Open Solutions for enterprise resource management

(ERP), quality management, financials, controlling and analysis, customer relationship management (CRM), supply chain management (SCM), document management and archive for manufacturers, service and retail are the main focus of the GUS Group and its employees.

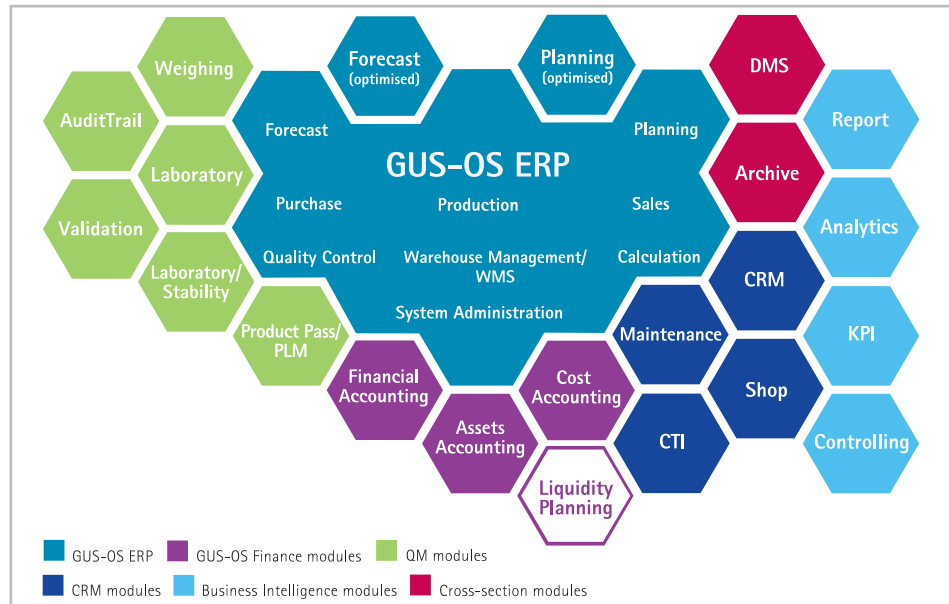
Founded in 1980 GUS Group keeps being a young company by reinventing itself continuously. Thus we combine experience with innovation, proven remedy with modernity. As our customers adjust themselves in their respective markets, so we align to new challenges in the markets we serve. Living flexibility is what makes GUS-OS a solution that adjusts to your **enterprise**, your **challenges** and your **future**.

\* According to an independent market survey from Trovarit AG.

## Simply brilliant – brilliantly simple

Breaking down complexity leads to straightforward solutions. Experience derived from more than 500 customer projects is the essence of one of the most sophisticated Java-based solution platforms: GUS Open Solution. Fast implementation (with GUS-OS Speed), custom-made workplaces (GUS-OS user workbench), broad functionality (GUS-OS solution offering) and flexibility are the prerequisites for a quick return on investment. And international companies rely on GUS-OS OnDemand as a global resolution. **GUS-OS is open to your success.**

GUS-OS ERP is the pivotal enterprise solution for the Process Industries. This application for enterprise resource management is supplemented by solutions for customer relationship Management (CRM, CMS, Shop), quality management (Laboratory, PLM, Audit Trail), Controlling (Finance, BI Analysis, Forecast) and Archive.



GUS-OS is open to your choice of operating systems (Windows, Linux or OS5), database management systems (Windows SQL Server, IBM DB2, Oracle) and infrastructure (laptop, server, OnDemand or OnPremises).

And GUS-OS is flexible and open to our customer diversity: whether you represent a SMB or a global company, GUS-OS can handle your needs. New language and country versions are being continually supplemented. GUS-OS adapts to your requirements.

And GUS-OS is flexible and open to your preferred kind of use: either as a company licence on your server at your headquarters or as an OnDemand-solution in our secure computing centre with contracted service.

And GUS-OS is ready to go the extra mile: as a SAP development partner, we support the branch characteristics for the OnDemand-solution SAP Business byDesign for Pharmaceuticals. With this, we have supplemented GUS-OS with an international solution in connection with a global partner.



## GUS Group – all in one gush

Software quality is a matter of service and competence. We focus our services on the Process industries. Our consultants and industry experts understand the very specific challenges and regulations of your quality-oriented business. GMP or Good Manufacturing Practice are the foundation not only of the business of our customers but the underlying principles for GUS Group and its employees. Numerous successful supplier audits show that we share the quality orientation of our customers.

### Quality excels

GUS-OS solutions are prospectively validated and thus diminish the costs of computer validating, which is mandatory in the pharmaceutical industry. Dedicated industry experts for pharmaceuticals, chemicals, food and logistics assure a competence team for your project to identify and implement business process improvements. System engineers help to size and scope the IT-infrastructure to your needs. Our software development is established regarding the guidelines of the GAMP scheme for programming and testing. Together with a wide variety of partners, GUS Group extends the functionality of the GUS-OS solution offering. GUS-OS is open to interact with third-party applications.

Furthermore, in the GUS ByD Solutions GmbH, we have summarised all of the development activities for Business byDesign of our partner SAP. Through this partnership, the GUS Group is capable of offering an international solution to complement the GUS-OS solution offering. With both offers, we are meeting the increasing internationalisation concerns of our customers.



With a partner (LogAgency) dedicated for OnDemand solutions and web services

we provide electronic business functionality and security solutions. Electronic signature, data transformation, electronic billing and software as a service make LogAgency and GUS-OS solutions ready for the future of software business.

System partners like IBM, Microsoft, T-Systems and others proved a network of support and services around GUS-OS solutions regarding hardware, network, storage and security.



Excerpt from a suppliers audit:

“According to good audit results we recommend the implementation of GUS-OS ERP within GMP-related areas without any constraints ... The company was able to prove, that GUS-OS ERP was developed under the rules of a sophisticated quality management system. This quality management system satisfies the GMP-requirements for software engineering.”



## GUS and customers – qualified growth

Our clients' satisfaction is the company goal of the GUS Group. Therefore, the GUS Group regularly analyses the clients' feedback as well as actual process characteristics and information. In addition, a project-information-

system as well as customer events provide an informative basis concerning improvement possibilities in services, products, and in collaborations.

### Our customers are our references

Excerpt from the reference list:

#### Pharmaceuticals and Biotech

- Bombastus-Werke AG
- Dentinox Gesellschaft für pharmazeutische Präparate Lenk & Schuppan KG
- Finzelberg GmbH & Co. KG

#### Chemicals

- Chemie X 2000 Schrupstock GmbH & Co. KG
- Gechem GmbH & Co. KG
- Kiesel Bauchemie GmbH & Co. KG

#### Food

- Alpenhain Käsespezialitäten-Werk GmbH & Co. KG
- Bagel Bakery GmbH
- Eisbär Eis GmbH
- Hefe van Haag GmbH & CO.
- Pickenpack Hussmann & Hahn Seafood GmbH
- Valenzi GmbH & Co. KG

#### Logistics

- Axiom Logistics GmbH
- DHL Home Delivery GmbH
- Lagerhäuser Aarau
- Rudolph Logistik Gruppe GmbH & Co. KG

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